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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL	
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**ANNUAL AUDITED REPORT**  
**FORM X-17A-5**  
**PART III**

FEB 28 2011

SEC FILE NUMBER
8- 52838

**FACING PAGE**  
**Information Required of Brokers and Dealers Pursuant to Section 17 of the**  
**Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/10 AND ENDING 12/31/10  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Scott James Group, Inc.

OFFICIAL USE ONLY
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

6700 Arlington Boulevard

(No. and Street)

Falls Church

Virginia

22042-2105

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Scott James

703-533-2501

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Tamba S. Mayah

(Name - if individual, state last, first, middle name)

7005 Good Luck Road

New Carrollton

Maryland

20784-3621

(Address)

(City)

(State)

(Zip Code)

**CHECK ONE:**

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

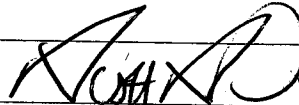
**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

KA 3/15

## OATH OR AFFIRMATION

I, Scott James, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Scott James Group, Inc. of December 31, 20 10, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



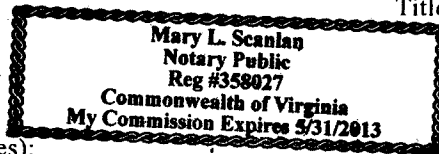
Signature

President, CCO

Title



Notary Public



This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).**

# **TAMBA S. MAYAH, CPA**

## **INDEPENDENT AUDITORS REPORT**


**To the Board of Directors**

**SCOTT JAMES GROUP, INC.**

I have audited the statement of financial condition of Scott James Group, Inc., as of December 31, 2010 and the related statements of operations, changes in stockholder's equity and cash flows for the year then ended, that you are filing pursuant to 17a-5(g) under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with U.S. generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly in all material respects, the financial position of Scott James Group, Inc. as of December 31, 2010, and the results of its operations, changes in stockholder's equity and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

  
Tamba S. Mayah  
New Carrollton, Maryland  
February 15, 2011

**TAMBA S. MAYAH, CPA**

**SCOTT JAMES GROUP, INC.**  
**FINANCIAL STATEMENTS**  
**Year Ended December 31, 2010**

# TAMBA S. MAYAH, CPA

## Scott James Group, Inc. Statement of Financial Condition

For the Year Ended December 31, 2010

<b><u>ASSETS</u></b>			
	<b><u>Allowable</u></b>	<b><u>Non-Allowable</u></b>	<b><u>Total</u></b>
Cash	6,167		
Fixed Income	93,395		
Deposits at clearing organizations	37,420		
Other Assets		2,601	
Total Assets	136,983	2,601	139,583
<b><u>LIABILITIES &amp; STOCKHOLDER'S EQUITY</u></b>			
<b><u>LIABILITIES</u></b>			
	<b><u>AI</u></b>	<b><u>Non-AI</u></b>	
	<b><u>Liabilities</u></b>	<b><u>Liabilities</u></b>	<b><u>Total</u></b>
Accounts Payable	66,248	0	66,248
Long-Term Debt	0	0	0
Total Liabilities	66,248	0	66,248
<b><u>STOCKHOLDER'S EQUITY</u></b>			
<b><u>CAPITAL CONTRIBUTED</u></b>			
Common stock, par value \$1, authorized 500 shares, 1 share issued and outstanding			1
Additional Paid-In Capital			134,206
Total Capital Contributed			134,207
ACCUMULATED DEFICIT			-60,872
TOTAL STOCKHOLDER'S EQUITY			73,335
Total Liabilities & Shareholder's Equity			139,583

See Notes to Financial Statements

# **TAMBA S. MAYAH, CPA**

## **Scott James Group, Inc. Statement of Operations For The Year Ended December 31, 2010**

<b>REVENUE</b>	
Commissions and fees	\$62,510
Gains or losses on firm securities investment accounts	4,023
Fees for account supervision, investment advisory and administrative services	487,292
Other revenue	5,387
Total Revenue	<u>559,211</u>
<b>EXPENSES</b>	
Employee compensation and benefit	518,373
Commissions	19,826
Finance charges	1,128
Regulatory fees and expenses	17,420
Other expenses	25,621
Total Expenses	<u>582,369</u>
NET INCOME [Deficit]	<u><u>&lt;\$23,158&gt;</u></u>

**See Notes to Financial Statements**

# TAMBA S. MAYAH, CPA

## Scott James Group, Inc. Statement of Changes in Stockholder's Equity December 31, 2010

	<u>Common Stock Shares</u>	<u>Common Stock Amount</u>	<u>Additional Paid-In Capital</u>	<u>Retained Earnings</u>	<u>Total Stockholder's Equity</u>
Balance, December 31, 2009	1	\$1	\$104,206	-\$37,715	\$66,492
Net Income				-\$23,158	-\$23,158
Additions			\$30,000		\$30,000
Deductions					
Balance, December 31, 2010	1	\$1	\$134,206	-\$60,872	\$73,335

See Notes to Financial Statements

# TAMBA S. MAYAH, CPA

**Scott James Group, Inc.  
Statement of Cash Flows  
For the Year Ended December 31, 2010  
Increase (Decrease) in Cash**

<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Net Income	(23,158)
Decrease In Accounts Payable	<u>(1,642)</u>
Net Cash Provided by Operating Activities	<u>(24,800)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Capital Contributions	30,000
Capital Withdrawals	<u>0</u>
Net Cash Provided by Capital Contributions	<u>30,000</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>	
	0
<b>NET INCREASE IN CASH</b>	<b>5,200</b>
<b>CASH, BEGINNING OF YEAR</b>	<b><u>134,383</u></b>
<b>CASH, END OF YEAR</b>	<b><u>139,583</u></b>

**See Notes to Financial Statements**



# TAMBA S. MAYAH, CPA

## SCOTT JAMES GROUP, INC. NOTES TO FINANCIAL STATEMENTS

(1) **Nature of business and significant accounting policies**

**Nature of business** – The Company is a broker-dealer registered with the SEC and is a member of FINRA. The Company acts as an introducing broker and dealer in securities primarily consisting of stocks, bonds, and mutual funds. It clears all transactions with and for customers on a fully disclosed basis with a clearing broker or dealer, who carries all the customer accounts and maintains the records pertaining thereto. The Company's customers consist primarily of individuals located in the Washington, D.C. metropolitan area.

**A Summary of the Company's significant accounting policies follows:**

**Use of estimates** – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain amounts and disclosures. Accordingly, actual results could differ from those estimates.

**Investment securities** – Investment securities valued using level 2 inputs that are based one or more quoted prices in markets that are not active. Changes in this fair value are recognized currently as unrealized gains or losses and included in the statement of operations under the caption "Gains on investments".

**Income recognition** - Commission revenue is recognized when it is received by the Company, based on security transactions recorded on their trade date.

**Income taxes** – The Company, with the consent of its shareholder, has elected under the Internal Revenue Code to be an S Corporation. In lieu of corporate income taxes, the shareholder of the S Corporation is taxed on his share of the Company's taxable income. Therefore, no provision or liability for federal or state income taxes has been included in the financial statements.

**Cash and cash equivalents** - For purposes of reporting the statement of cash flows, the Company includes only demand deposit accounts as cash on the accompanying statement of financial condition.

**Fair value measurement and hierarchy** – ASC Topic 820 establishes a hierarchal disclosure framework which prioritizes and ranks the level of market price observability used in measuring assets and liabilities at fair value. Market price observability is affected by a number of factors, including the type of investment, the characteristics specific to the investment and the state of the marketplace including the existence and transparency of transactions between market participants. Assets and liabilities with readily valuable active quote prices or for which fair value can be measured from actively quoted prices in an orderly market generally will have a higher degree of market price

# TAMBA S. MAYAH, CPA

## SCOTT JAMES GROUP, INC. NOTES TO FINANCIAL STATEMENTS

### (1) Nature of business and significant accounting policies (continued)

#### Fair value measurement and hierarchy (continued)

observability and a lesser degree of judgment used in measuring fair value. ASC Topic 820 establishes a three-level valuation hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed base on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e. the "exit price") in an orderly transaction between market participants at the measurement date.

The hierarchy is broken down into three levels based on the observability of inputs as follows:

- Level 1 – Valuations based on quoted prices in active markets for identical assets or liabilities that the Company has the ability to access. Valuation adjustments and block discounts are not applied to Level 1 instruments. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.
- Level 2 – Valuations based on one or more quoted prices in markets that are active or for which all significant inputs are observable, either directly or indirectly.
- Level 3 – Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The availability of observable inputs can vary by types of assets and liabilities and is affected by a wide variety of factors, including, for example, whether the investment is established in the marketplace, the liquidity of markets and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by management in determining fair value is greatest for assets and liabilities categorized in Level 3

Subsequent events policy – Subsequent events have been evaluated through February 15, 2011 which is the date the financial statements were issued.

# TAMBA S. MAYAH, CPA

## SCOTT JAMES GROUP, INC. NOTES TO FINANCIAL STATEMENTS

### ( 2 ) Investment Securities

Cost, fair value and aggregate unrealized gains and losses for investment securities measured on a recurring basis at December 31, 2010 are as follows:

	<u>Fair Market</u>	<u>Cost</u>	<u>Unrealized</u> <u>Gains</u>	<u>Losses</u>
Fixed income securities	<u>\$93,395</u>	<u>\$82,892</u>	<u>\$10,503</u>	
Total investment securities	<u>\$93,395</u>	<u>\$82,892</u>	<u>\$10,503</u>	

The fair market values of the marketable securities are measured using quoted prices in active markets. Gains on investments are reflected on the Statement of Operations to include realized and unrealized gains for the year ending December 31, 2010 as follows:

	<u>(Level 2)</u>
Net realized gains	\$ 0
Net unrealized gains	<u>10,503</u>

Total realized and unrealized gains \$10,503

### ( 3 ) Customer transactions

The Company does not hold customer funds or securities and does not execute open market transactions for its customers. Accordingly, the Company is exempt from the requirement to maintain a "Special Reserve Account for the Exclusive Benefit of Customers" under provisions of SEC Rule 15c3-3 based on Paragraph k(2)(ii) of the rule.

### ( 4 ) Related party transactions

The Company shares office facilities and personnel resources with a related party, which is a registered investment advisor that is owned 100% by the Company's president.

The office facilities are owned by an LLC, which is owned 100% by the president of the Company. As part the operating agreement between the Company and the registered investment advisor, the Company contributes \$1,200 towards annual rent, which it pays directly to the LLC.

The accounts payable balance at December 31, 2010 reflects \$66,248 of commissions owed to the president of the Company.

# **TAMBA S. MAYAH, CPA**

## **SCOTT JAMES GROUP, INC. NOTES TO FINANCIAL STATEMENTS**

### **( 5 ) Net capital requirements**

The Company is subject to the Securities and Exchange Commission's uniform net capital rule (Rule 15c3-1), which requires the maintenance of a minimum amount of net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15-to-1. The rule also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10-to-1. At December 31, 2010, the Company had net capital and net capital requirements of \$66,318 and \$50,000, respectively. The Company's ratio of aggregate indebtedness to net capital was .998 to 1 at December 31, 2010.

### **( 6 ) Financial Instruments**

**Off-balance-sheet credit risk** – In the normal course of business, the Company's activities involve the execution and settlement of various securities transactions. These activities may expose the Company to off-balance-sheet risk in the event the customer is unable to fulfill its contracted obligations.

The company's customer securities activities are transacted on cash basis.

As a securities broker and dealer, the Company is engaged in various brokerage activities servicing primarily individual investors. The Company's exposure to credit risk associated obligations pursuant to securities transactions can be directly impacted by volatile trading markets which may impair the customer's ability to satisfy their obligations to the Company.

### **( 7 ) Deposit with clearing organization**

The Company clears securities transactions with one organization, Pershing, LLC. The Company had \$25,000 on deposit with the organization on December 31, 2010.


# **TAMBA S. MAYAH, CPA**

## **INDEPENDENT AUDITORS' REPORT ON ADDITIONAL INFORMATION**

**To the Board of Directors**

**SCOTT JAMES GROUP, INC.**

**My audit was made for the purpose of forming an opinion on the basic financial statements of the Scott James Group, Inc. for the year ended December 31, 2010 taken as a whole. The accompanying additional information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is additional information, as required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements. In my opinion, the accompanying additional information is fairly stated in material respects in relation to the basic financial statements taken as a whole.**



**Tamba S. Mayah  
New Carrollton, MD  
February 15, 2011**

# TAMBA S. MAYAH, CPA

**SCOTT JAMES GROUP, INC.**  
**COMPUTATION OF AGGREGATE INDEBTEDNESS & NET CAPITAL**  
**NET CAPITAL PURSUANT TO RULE 15C3-1**  
**December 31, 2010**

	<b>Schedule I</b>
<b>Total ownership equity from Statement of Financial Condition</b>	<b>73,335</b>
<b>Additions:</b>	
<b>Other</b>	<b>0</b>
<b>Deductions and/or charges:</b>	
<b>Total nonallowable assets from Statement of Financial Condition</b>	<b>2,601</b>
<b>Net capital before haircut on securities positions</b>	<b>70,734</b>
<b>Haircuts on securities:</b>	
<b>Trading and investment securities</b>	<b>4,416</b>
<b>Net Capital</b>	<b><u>\$66,318</u></b>
 <b>COMPUTATION OF AGGREGATE INDEBTEDNESS</b>	
<b>Total AI Liabilities from Statement of Financial Condition</b>	<b>66,248</b>
<b>Total aggregate indebtedness</b>	<b>66,248</b>
<b>Percentage of aggregate indebtedness to net capital</b>	<b><u>99.89%</u></b>
 <b>COMPUTATION OF BASIC NET CAPITAL REQUIREMENT</b>	
<b>Minimum dollar net capital requirement of reporting broker or dealer (1)</b>	<b>50,000</b>
<b>Excess Net Capital</b>	<b><u>16,318</u></b>
<b>(1) Operates under (k)(2)ii exemption.</b>	

See Auditor's Report on Additional Information

# TAMBA S. MAYAH, CPA

SCOTT JAMES GROUP, INC.

## RECONCILIATION OF THE COMPUTATION OF AGGREGATE INDEBTEDNESS AND NET CAPITAL WITH THAT OF THE REGISTRANT AS FILED IN PART IIA OF FORM X-17A-5

December 31, 2010

Schedule II

### RECONCILIATION WITH COMPANY'S COMPUTATION OF NET CAPITAL

Net capital as reported in Part I of Form X-17A-5  
\$66,319

Audit adjustments:  
No adjustments

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Net capital as reported on Schedule I  
\$66,319

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### RECONCILIATION WITH COMPANY'S COMPUTATION OF AGGREGATE INDEBTEDNESS

Total aggregate indebtedness as reported in Part IIA of Form X-17A-5  
\$66,248

Audit adjustments:  
No adjustments

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Total aggregate indebtedness as Reported on Schedule I  
\$66,248

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See Auditors' Report on Additional Information

# **TAMBA S. MAYAH, CPA**

**SCOTT JAMES GROUP, INC.**

**STATEMENT PURSUANT TO RULE 15c3-3**

**December 31, 2010**

**Schedule III**

**As more fully described in Note 3 of the notes to financial statements, the Company does not hold funds or securities of customers. Accordingly, the Company is exempt from the requirements of possession and control and to maintain a "Special Reserve Accounting for the Exclusive Benefit of Customers" under provisions of SEC Rule 15c3-3 based on Paragraph k(2) of the rule.**

**See Auditors' Report on Additional Information**



**TAMBA S. MAYAH, CPA**

**SCOTT JAMES GROUP, INC.**

**AUDITOR'S REPORT ON INTERNAL  
ACCOUNTING CONTROL**

**December 31, 2010**

# **TAMBA S. MAYAH, CPA**

## **INDEPENDANT AUDITOR' REPORT ON INTERNAL ACCOUNTING CONTROL**

**To the Board of Directors  
SCOTT JAMES GROUP, INC.**

**In planning and performing my audit of the financial statements of Scott James Group, Inc. for the year ended December 31, 2010, I considered the Company's internal control structure including procedures for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control structure.**

**Also, as required by Rule 17a-5(g)(1) and (2) of the Securities and Exchange Commission, I have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Scott James Group, Inc., that I have considered relevant to the objective stated in Rule 17a-5(g)(1) in making the periodic computation of aggregate indebtedness and net capital under Rule 17a-3(11) and (2) procedures for determining compliance with the exemptive provisions of rule 15c3-3. I did not review the practices and procedures followed by the Company (1) in making the quarterly securities examinations, counts, verifications and comparison, and the recordation of differences required by Rule 17a-13; (2) in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System; (3) in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3 because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.**

**The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. The objectives of a system and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with managements authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.**

**Because of inherent limitations in any internal accounting control procedures or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with them may deteriorate.**

# **TAMBA S. MAYAH, CPA**

**Board of Directors  
Scott James Group, Inc.  
Page 2**


**My study and evaluation made for the limited purpose described in the first paragraph would not necessarily disclose all material weaknesses in the system. Accordingly, I do not express an opinion on the system of internal accounting control of Scott James Group, Inc., taken as a financial reporting that I considered to be a significant control deficiency.**

**A control deficiency exists when the design or operation of control does not allow management or employees, in the normal course of performing their assigned function, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. A material weakness is a possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the following deficiencies to be a material weakness in internal control over financial reporting.**

**The size of the business and the limited number of employees imposes practical limitations on the effectiveness of those internal accounting control practices and procedures that depend on the segregation of duties. Under the provisions of the American Institute of Certified Public Accountant's Statement of Auditing Standard No. 115, the lack of segregation of duties is defined as areas of material weakness in internal control. Since these conditions are inherent in the size of the Company, the specific weaknesses are not described herein, and no corrective action has been taken or proposed but the Company. My study and evaluation disclosed no facts that came to my attention to cause me to believe the Company was not in compliance with the exemptive provision Rule 15c3-3.**

**I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2010, to meet the Commission's objectives.**

**This report is intended solely for the use of management, the Securities and Exchange Commission, FINRA, and other regulatory agencies which rely on rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.**

  
**Tamba S. Mayah  
New Carrollton, Maryland  
February 15, 2011**

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**SCOTT JAMES GROUP, INC.**  
**6700 Arlington Boulevard**  
**Falls Church, VA 22042**  
**February 15, 2011**

**Tamba S. Mayah, CPA**  
**MAYAH & ASSOCIATES, CPAs**  
**7005 Good Luck Road**  
**New Carrollton, MD 20784**

**Dear Mr. Mayah:**

**Subject: Letter of Representation**

**In connection with your application of agreed-upon procedures with regard to Scott James Group, Inc.'s compliance with Rule 17a-5(e)(4) under the Securities and Exchange Act of 1934, the Schedule of Assessment and payments [Transitional Assessment Reconciliation (Form SIPC-7T)], the Securities Investor Protection Corporation, SIPC, and the Financial Industry Regulatory Authority, Inc., for the year ended December 31, 2010, for the purpose of determining that Scott James Group, Inc. is in full compliance with regulations of the agencies stated above, we confirm, to the best of our knowledge and belief, the following representations made to you during your audit.**

**One**

**We are responsible for our compliance with these regulations and for the fair presentation in the financial statements and the records of Scott James Group, Inc. of all the rules and requirements as stated in these regulations.**

---

**Two**

**We have made available to you all:**

**Financial records and related data;**

**Minutes of the meeting of directors and committees of directors, or summaries of actions of recent meetings for which minutes have not yet been prepared.**

**Three**

**There have been no;**

**Irregularities involving management or employees who have significant roles in the internal control structure;**

**Irregularities involving other employees that could have a material effect on the financial statements;**

**Communication from regulatory agencies concerning noncompliance with, or deficiencies in, financial reporting practices that could have a material effect on the financial statements, records, and transactions.**

**Four**

**Adequate collateral has been maintained during the year being audited, regarding securities that traded on margin.**

**Five**

**The contractual agreement with the securities custodian was not violated in any form or manner.**

**Six**

**The minimum capital requirement for reporting of Broker/Dealer was maintained as prescribed by law.**

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**Seven**

No funds belonging to Scott James Group, Inc., were converted to personal use, or for the use of businesses affiliated or associated with the Corporation.

**Eight**

There are no:

Violations or possible violations of laws or regulations whose effects should be considered for disclosure in the financial statements or as a basis for recording a loss contingency.

Other material liabilities or contingencies that are required to be accrued or disclosed.

**Nine**

There are no unasserted claims or assessments that our lawyers have advised us are probable of assertion and must be disclosed.

**Ten**

There are no material transactions that have not been properly recorded in the accounting records underlying the financial statements.

**Eleven**

We have complied with all aspects of contractual agreements that would have a material effect on the financial statements in the event of noncompliance.

**Twelve**

No events have occurred subsequent to the balance sheet date that would require adjustments to or disclosure in the financial statements.

  
Scott S. James

SCOTT JAMES GROUP, INC.

February 15, 2011

# **TAMBA S. MAYAH, CPA**

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## **INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES**


**To the Board of Directors of Scott James Group, Inc  
6700 Arlington Boulevard  
Falls Church, VA 22042**

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, I have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [Transitional Assessment Reconciliation (Form SIPC-7T)] to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2010, which were agreed to by the Scott James Group, Inc., the Securities and Exchange Commission, and the Financial Industry Regulatory Authority Inc., solely to assist you and the other specified parties in evaluating Scott James Group, Inc.'s compliance with the applicable instructions of the Transitional Assessment Reconciliation (Form SIPC-7T). Scott James Group, Inc.'s management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, I make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any purpose. The procedures I performed and my findings are as follows:

1. Compared the listed assessment payments in Form SIPC-7T with respective cash disbursement records entries noting no differences;
2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2010, with the amounts reported in Form SIPC-7T for the period January 1, 2010 through December 31, 2010 noting no differences;
3. Compared any adjustments reported in Form SIPC-7T and in the related schedules and working papers supporting the adjustments noting no differences; and
4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7T and in the related schedules and working papers supporting the adjustments noting no differences.

I was not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, I do not express such an opinion. Had I performed additional procedures, other matters might have come to my attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

  
**Tamba S. Mayah  
New Carrollton, Maryland  
February 15, 2011**

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# **TAMBA S. MAYAH, CPA**

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## **SCOTT JAMES GROUP, INC.**

### **SCHEDULE OF PAYMENTS TO THE SECURITIES INVESTOR PROTECTION CORPORATION**

**For The Period January 1, 2010 to December 31, 2010**

<b>Date Paid</b>	<b>Assessment</b>	<b>Overpayment Applied</b>	<b>Overpayment Carried Forward</b>	<b>Total Paid</b>
7/23/10	\$694.26	\$None	\$None	\$694.26
2/1/11	\$703.77	\$None	\$77.41	\$781.18



**SIPC-7**

(33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION  
P.O. Box 92185 Washington, D.C. 20090-2185  
202-371-8300

**General Assessment Reconciliation****SIPC-7**

(33-REV 7/10)

For the fiscal year ended \_\_\_\_\_, 20\_\_\_\_

(Read carefully the instructions in your Working Copy before completing this Form)

**TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS**

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

052838 FINRA DEC  
SCOTT JAMES GROUP INC 111  
6700 ARLINGTON BLVD  
FALLS CHURCH VA 22042-2105

Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.

Name and telephone number of person to contact respecting this form.

2. A. General Assessment (item 2e from page 2)

B. Less payment made with SIPC-6 filed (exclude interest)

Date Paid

C. Less prior overpayment applied

D. Assessment balance due or (overpayment)

E. Interest computed on late payment (see instruction E) for \_\_\_\_\_ days at 20% per annum

F. Total assessment balance and interest due (or overpayment carried forward)

G. PAID WITH THIS FORM:

Check enclosed, payable to SIPC  
Total (must be same as F above)

H. Overpayment carried forward

\$ 1,398.03  
( 699.26 )

( 0 )  
703.17

0  
\$ 781.18

\$ 781.18  
\$( 741 )

3. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number):

The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete.

Dated the 1<sup>st</sup> day of February, 2011

Scott James Group, Inc.

(Name of Corporation, Partnership or other organization)

[Signature]

(Authorized Signature)

Scott S. James, President, CEO

(Title)

This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.

**SIPC REVIEWER**

Dates:

Postmarked

Received

Reviewed

Calculations

Documentation

Forward Copy

Exceptions:

Disposition of exceptions:

# DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period  
beginning January 1, 2016  
and ending December 31, 2016  
Eliminate cents

Item No.

2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)

\$ 559,211

2b. Additions:

(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.

0

(2) Net loss from principal transactions in securities in trading accounts.

0

(3) Net loss from principal transactions in commodities in trading accounts.

0

(4) Interest and dividend expense deducted in determining item 2a.

0

(5) Net loss from management of or participation in the underwriting or distribution of securities.

0

(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.

0

(7) Net loss from securities in investment accounts.

0

Total additions

0

2c. Deductions:

(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.

0

(2) Revenues from commodity transactions.

0

(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.

0

(4) Reimbursements for postage in connection with proxy solicitation.

0

(5) Net gain from securities in investment accounts.

0

(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.

0

(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).

0

(8) Other revenue not related either directly or indirectly to the securities business.  
(See Instruction C):

0

(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.

\$ 0

(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).

\$ 0

Enter the greater of line (i) or (ii)

0

Total deductions

0

2d. SIPC Net Operating Revenues

\$ 559,211

2e. General Assessment @ .0025

\$ 1,398.02

(to page 1, line 2.A.)

SCOTT JAMES GROUP, INC  
6700 ARLINGTON BLVD  
FALLS CHURCH VA 22042-2105

111

2/1/11

53-292/113

Date

Pay to the  
order of

STPC

\$ 781.19

Seven Hundred Eighty One

Dollars



Security  
Features  
Details on  
Back

Mellon Trust of New England, N.A. Boston, MA

Minimum of \$100

**RESOURCE**  
CHECKING™

For CRD # 10437756C # 052838

*[Signature]*

MP

⑆011302920⑆25401841163809⑆0111

void Clone

SCOTT JAMES GROUP, INC.  
6700 ARLINGTON BLVD.  
FALLS CHURCH, VA 22042-2105

11/01

1205

Date 7/23/10


68-1/510 VA  
1684

Pay to the  
Order of

SJPL

\$ 694.26

Six Hundred Ninety four and 26/100 Dollars

 Security features  
are included  
Details on back

Bank of America



ACH R/T 051000017

For SJPL - 6 Dues #052838



⑆05⑆0000⑆7⑆ 00⑆⑆25220237⑆⑆205